



# SUPPLIER ASSESSMENT PROFORMA

## Centrifugal Pumps

COMPANY'S NAME: \_\_\_\_\_

ADDRESS: \_\_\_\_\_

Tel. No. \_\_\_\_\_ Fax \_\_\_\_\_ E Mail \_\_\_\_\_

### 1. FIRM STATUS (LOCAL SUPPLIER / CONTRACT)

Sr.	DESCRIPTION	ANSWER
1.1	<b>Type of Firm (submit NTN certificate)</b> <ul style="list-style-type: none"> <li>• Public Ltd/Private Ltd.</li> <li>• Partnership</li> <li>• Proprietorship</li> </ul> (Also provide details of share holders/partners & their respective share holdings)	
1.2	<b>Head office &amp; Regional Offices: (provide address, phone and fax numbers)</b> <ul style="list-style-type: none"> <li>• Head Office in Karachi / Lahore / Multan with regional offices in other cities.</li> <li>• Head Office in Karachi / Lahore / Multan but no Regional Office.</li> <li>• Office in Cities other than Karachi/ Lahore / Islamabad</li> </ul>	
1.3	<b>Average Annual Turnover in last 3 years (Provide income tax return certificates for the last three years)</b> <ul style="list-style-type: none"> <li>• Equal to or Over 50 Million</li> <li>• Equal to or Over 40 Million</li> <li>• Equal to or Over 30 Million</li> <li>• Equal to or Over 20 Million</li> <li>• Below 20 Million</li> </ul>	

STAMP & SIGNATURE OF APPLICANT



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### 2. REFERENCE AND PAST EXPERIENCES OF SUPPLY OF PUMPS (LOCAL SUPPLIER/ CONTRACTOR)

Sr.	DESCRIPTION	ANSWER
2.1	<b>Experience in Subject Field: (Provide copy of oldest work order awarded)</b> <ul style="list-style-type: none"> <li>• More than or Equal to 10 Years</li> <li>• More than or Equal to 7 Years</li> <li>• More than or Equal to 4 Years</li> <li>• Less than 4 Years</li> </ul>	
2.2	<b>Client Reference: (Provide copies of work completion certificates)</b> <ul style="list-style-type: none"> <li>• Supply major Oil / gas companies.</li> <li>• Supply other major process industries.</li> <li>• No Major Reference</li> </ul>	
2.3	<b>Number of Pumps Supplied to date / Work Order in hand (Provide complete list with copies of 05 of the largest orders)</b> <ul style="list-style-type: none"> <li>• 150 and above</li> <li>• B/w 100 and 150</li> <li>• Less than 100</li> </ul>	

### 3. EQUIPMENT DETAILS / FOREIGN PRINCIPLE

Pumps origin from any country other than EU/USA/Japan is not acceptable.

Sr.	DESCRIPTION	ANSWER
3.1	<b>Type of Agreement with the Foreign Associate: (Provide valid Authorization certificate)</b> <ul style="list-style-type: none"> <li>• Regional Office</li> <li>• Sole Agents in Pakistan</li> <li>• Representative</li> </ul>	
3.2	<b>Number of years representing the Foreign Associate: (Provide documentary evidence)</b> <ul style="list-style-type: none"> <li>• More than or Equal to 5 Years</li> <li>• More than or Equal to 3 Years</li> <li>• Less than 3 Years</li> </ul>	

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### 4. AFTER SALES SERVICES/HUMAN RESOURCE OF LOCAL CONTRACTOR

Sr.	DESCRIPTION	ANSWER
4.1	<b>Assurance of Spare Parts availability: (Provide undertaking)</b> <ul style="list-style-type: none"><li>• More than or Equal to 5 Years</li><li>• More than or Equal to 4 Years</li><li>• More than or Equal to 2 Years</li><li>• Less than 2 Years</li></ul>	
4.2	<b>Service Network: (Provide addresses with phone and fax numbers)</b> <ul style="list-style-type: none"><li>• All Over Pakistan</li><li>• Major Cities (including Lahore / Multan)</li><li>• Others</li></ul>	
4.3	<b>Number of Technicians: (Provide list)</b> <ul style="list-style-type: none"><li>• 10 or more</li><li>• 5 or more</li><li>• Less than 3</li></ul>	

#### NOTE:

If you have any reservation in submitting any information, please let us have it in writing with proper justification. Submission of incomplete information in response to this query or late submission of information may result in automatic disqualification.

1. Attach copies of relevant Certificates/Documents wherein required.
2. Further queries (if any) shall be communicated to you accordingly.
3. This is without any commitment on our part at this stage.
4. Please sign and stamp each page of all the documents being submitted.

**STAMP & SIGNATURE OF APPLICANT**